



In a fast-paced environment, the ability to constantly learn and adjust in an ambiguous world needs to be a fundamental principle of any organization. With over 50 years of development experience, the United Nations Development Programme is re-inventing itself to adapt to emerging challenges and opportunities, improve our business model and the way we work. In Sri Lanka, UNDP has been working as a key development partner since 1967, to achieve sustainable human development in economic, social and environmental fronts. To support national development, we are looking for individuals who are driven and passionate to join our dynamic team.

For this purpose, UNDP is seeking to recruit a dynamic and well accomplished “Business Development & Resource Management Specialist” to play a key role in the Sri Lankan Country Office.

Career Opportunities

Business Development & Resource Management Specialist (NOC)

Key Responsibilities

- Leadership of the engagement and partnerships effort of the Country Office, with a focus on strategic business development while articulating UNDP’s value proposition and varied service offers in operational and partnership engagement terms.
- Technical leadership in supporting contract negotiations, business development pitches, and proposals for UNDP’s value added in leveraging domestic resources for development (incl. direct support with Government Cost Sharing as well as innovative financing solutions).
- Leverage in in-house as well as external resource people in the area of communications and development results analytics to ensure UNDP’s offers are well packaged, tailored, and visible to the right audiences.
- Management of Country Office resource management practices, including establishing thresholds / targets, solution-guidance for new funding instruments. Defining and ensuring update of DPC methodology.

Key Requirements

- Master’s degree in public policy, politics, economics, development studies, business administration, public administration or a related area with 5 years’ experience in national and international levels.
Or
Bachelor’s degree in public policy, politics, economics, development studies, business administration, public administration or a related area with 7 years’ experience in national and international levels.
- Experience in providing financial management services, resource mobilization, development cooperation and partnerships.
- Strong oral and written communication skills in English, along with Sinhala and/or Tamil.

To express an interest for this position please forward your CV along with contact details of two non-related referees **before the 27th of November 2017** to hrsadvisory@lk.pwc.com. Please mention the position applied for in the subject line of the email.

For additional clarification or concerns please contact:

Kanishka Weeratunga on +94-11-7719700 | ext 5404 | kanishka.weeratunga@lk.pwc.com.

Note: UNDP staff will be placed on a one year service contracts with the possibility of extension.

**Lasanga Abeyseriya | Executive Director
Human Resource Consultancy Services**